

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended June 30, 2019

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-17449

**PROCYON CORPORATION**  
(Exact name of registrant as specified in its charter)

Colorado 59-3280822  
(State of incorporation) (I.R.S. Employer ID No.)

1300 South Highland Avenue, Clearwater, Florida 33756

(Address of principal executive offices)(Zip Code)

Issuer's telephone number, including area code: (727) 447-2998

**Securities registered pursuant to Section 12(b) of the Act: None**  
**Securities registered pursuant to Section 12(g) of the Act: Common Stock**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.  Yes  No

Indicate by checkmark whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by checkmark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  
 Non-accelerated filer (Do not check if a smaller reporting company)  Smaller reporting company  
 Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

State the aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was last sold, or the average bid and asked price of such common equity, as of the last business day of the registrant's most recently completed second fiscal quarter:

The aggregate market value of the 3,997,791 shares of Common Stock held by non-affiliates was \$1,099,393 on September 23, 2019, the date of the last sale of common stock, based on the average bid and asked price of \$.275 on such date.

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date:

As of September 21, 2019, there were 8,087,388 shares of the issuers Common Stock outstanding.

DOCUMENTS INCORPORATED BY REFERENCE:

None.

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## PART I

### ITEM 1. BUSINESS

#### History and Organization

Procyon Corporation ("Procyon" or the "Company") consolidates the operations of Procyon with AMERX<sup>®</sup> Health Care Corporation ("AMERX") and Sirius Medical Supply, Inc. ("Sirius"), its wholly-owned subsidiaries, for financial purposes. Collectively throughout this report, Procyon, Amerx and Sirius may be referred to as the "Company," "us," or "we" or "our."

Procyon, a Colorado corporation, was incorporated on March 19, 1987, and was deemed a development stage company until May 1996, when we acquired Amerx, a corporation based in Clearwater, Florida, which was wholly owned by John C. Anderson, our deceased Chief Executive Officer. AMERX<sup>®</sup> develops and markets proprietary medical products used in the treatment of pressure ulcers, stasis ulcers, wounds, dermatitis, inflammation and other skin problems. Historically, AMERX's products are sold through distributors to healthcare institutions including hospitals, wound care clinics, nursing homes and home health care agencies and to retailers including national and regional chain stores and pharmacies and to healthcare practitioners who treat wounds. Sirius no longer has any material operations.

#### Products

Major product lines - AMERX<sup>®</sup>, AMERIGEL<sup>®</sup>, HELIX3 Bioactive Collagen<sup>®</sup>, EXTREMIT-EASE<sup>®</sup> Compression Garment

AMERX markets a proprietary line of AMERIGEL<sup>®</sup> advanced skin and wound care products made with Oakin<sup>®</sup>, proven to promote healing in wound and problematic skin conditions, including the AMERIGEL<sup>®</sup> Hydrogel Wound Dressing, AMERIGEL<sup>®</sup> Post Op Surgical Kits, AMERIGEL<sup>®</sup> Saline Wound Wash, AMERIGEL<sup>®</sup> Care Lotion and AMERIGEL<sup>®</sup> Barrier Lotion. These products have become the core foundation for AMERX's growth. In the second half of fiscal 2015, AMERX expanded its product brands by introducing the HELIX3 Bioactive Collagen<sup>®</sup>. HELIX3 is available in two forms: Collagen Powder (HELIX3 CP<sup>®</sup>) and Collagen Matrix (HELIX3 CM<sup>®</sup>), developed to address market segments previously unavailable to AMERX. In fiscal 2016, AMERX continued its brand expansion by introducing the AMERX branded wound care product line. The line consists of: AMERX Calcium Alginate Dressing, AMERX Foam Dressing, AMERX Gauze Dressing, AMERX Hyrdocolloid Dressing, and AMERX Wound Care Kits, including AMERX Calcium Alginate Wound Care Kit, AMERX Collagen Matrix Wound Care Kit, AMERX Collagen Powder Wound Care Kit, AMERX Foam Wound Care Kit and AMERX Hydrogel Wound Care Kit. In fiscal 2017, AMERX expanded its product line to include a new segment of the wound care market by introducing the EXTREMIT-EASE<sup>®</sup> Compression Garment line, a patent-pending product. These new products have demonstrated early success and product expansion has made it possible for AMERX to provide treatments outside its historical niche. AMERX looks to continue this new product trend in fiscal 2020.

AMERX<sup>®</sup> wound care products sold under the brand names AMERIGEL<sup>®</sup>, HELIX3<sup>®</sup>, AMERX<sup>®</sup> and EXTREMIT-EASE<sup>®</sup> have received approval for Medicare reimbursement, assigned by the Pricing, Data Analysis and Coding contractor for Medicare and Medicaid ("PDAC"). We believe this reimbursement code is beneficial to AMERX's business, allowing customers on Medicare to seek coverage for use of these products.

AMERX spent approximately \$33,000 towards research and development efforts over the past fiscal year. These efforts were directed towards new product offerings.

The AMERIGEL<sup>®</sup> product line with OAKIN<sup>®</sup> is based on proprietary formulations which are protected as trade secret information and with registered trademarks. AMERX filed for patent protection on the Extremite-Ease Compression Garment in 2017. The patent is still pending, awaiting a final determination by the US Patent and Trademark office. HELIX3<sup>®</sup>, HELIX3 CP<sup>®</sup>, HELIX3 CM<sup>®</sup> and HELIX3 Bioactive Collagen<sup>®</sup>, OAKIN<sup>®</sup> and EXTREMIT-EASE<sup>®</sup> are registered trademarks of AMERX Health Care. All products are registered with the Food and Drug Administration ("FDA").

AMERX product lines continue to gain acceptance within the health care community. AMERX owns and operates four different websites. The sites can be viewed at [www.amerigel.com](http://www.amerigel.com), [www.amerxhc.com](http://www.amerxhc.com), [www.extremitease.com](http://www.extremitease.com) and [www.amerxstore.com](http://www.amerxstore.com). These websites provide viewer-focused information about AMERX's products to consumers (amerigel.com and extremitease.com) and health care providers (amerxhc.com). Amerxstore.com, amerigel.com and extremitease.com are equipped to handle direct sales to the public.

## **Market for Products**

We have expanded our product line over the last three fiscal years to address a broader range of wound applications. Our core AMERIGEL<sup>®</sup> product line containing Oakin<sup>®</sup> established our presence in the physician market to address skin and wound care treatment needs. HELIX3<sup>®</sup> Bioactive Collagen was added to our product line in fiscal 2015 and AMERX<sup>®</sup> Kits, dressings and bandages in fiscal 2016 to address the broader wound care market needs for an increasing number of people with diabetes and obesity. This market is primarily comprised of hospitals, wound care centers, nursing homes, home health care agencies and health care practitioners. The EXTREMIT-EASE<sup>®</sup> Compression Garment, introduced in 2017, enables AMERX Health Care to compete in the global compression therapy market, a multi-billion market that is projected to escalate as a result of aging populations, rising prevalence of diabetes, lymphatic diseases, cancer surgeries, venous diseases and sports injuries.

We believe AMERX Health Care's products offer quality, efficacious treatment options for acute and chronic wounds, ulcers and recurring skin conditions, and therapy options for edema most often treated by health care professionals. The retail market for AMERX products is comprised of national and regional chain stores, independent retail pharmacies and medical supply stores.

## **Distribution and Sales**

AMERX's traditional method of distribution has been through retail and institutional distributors. We expect to continue increasing our distributor base, particularly with distributors capable of introducing AMERX's products in new medical specialty markets, in new geographical areas and to new retail chains. Distributors typically purchase products from AMERX on standard credit terms (2%10, Net 30). AMERX supports its distributors through product literature, advertising and participation at industry trade shows. All existing distributors sell AMERX products on a non-exclusive basis.

We periodically receive inquiries about international market distribution for the AMERIGEL<sup>®</sup> product line. These inquiries have been generated by our advertising, market presence and web sites ([www.amerxhc.com](http://www.amerxhc.com), [www.amerigel.com](http://www.amerigel.com) and [www.extremitease.com](http://www.extremitease.com)). We respond to and pursue all such inquiries, while complying with applicable international regulatory guidelines.

In fiscal 2019, AMERX generated all of our net sales of approximately \$4,191,000.

## **Significant Customer(s)**

During fiscal 2019, no customer accounted for 10% or more of AMERX's sales.

## **Manufacturing**

During fiscal 2019, the majority of manufacturing of AMERX's products was completed by non-affiliated manufacturing facilities. AMERX has written contracts with its manufacturers (and there are no minimum purchase requirements). The agreements / arrangements made with multiple manufacturers reduces the potential risk associated with relying on a single manufacturer. AMERX believes there are additional companies that could manufacture AMERX products according to specifications, if necessary.

AMERX's manufacturing and packaging activities are performed pursuant to Current Good Manufacturing Practices ("CGMP") as defined under the United States Federal Food, Drug and Cosmetic Act, as amended (the "FFDC Act") and the regulations promulgated under the FFDC Act. All manufacturing activities are required to comply with the product specifications, supplies and test methods developed by AMERX specifically for its products, as well as the CGMP.

A single source currently furnishes a proprietary ingredient contained in the AMERIGEL<sup>®</sup> products. AMERX does not have a written contract with this supplier; however, management believes that, if necessary, an alternative supplier could be secured within a reasonable period of time. The manufacturer generally provides other raw materials and ingredients and we believe there are numerous other sources for these materials and ingredients. However, there can be no assurance that AMERX would be able to timely secure an alternative supplier and the failure to replace this supplier in a timely manner could materially harm AMERX's results of operations.

## **Proprietary Rights**

The United States Patent and Trademark Office registered the Company's AMERIGEL<sup>®</sup> trademark in January 1999. OAKIN<sup>®</sup>, the principal proprietary ingredient used in AMERIGEL<sup>®</sup> products, became a registered trademark in 2007. In fiscal 2016, AMERX received registered trademarks for the OAKIN<sup>®</sup> logo, HELIX3<sup>®</sup>, HELIX3 CM<sup>®</sup>, HELIX3 CP<sup>®</sup> and the HELIX3<sup>®</sup> logo. In fiscal 2017, AMERX received registered trademark approval for the EXTREMIT-EASE<sup>®</sup> Compression Garment name, logo and mark "WHERE COMPRESSION MEETS COMPLIANCE". All registered trademarks have been periodically renewed, when required, and are currently in effect. In 2017 AMERX Health Care filed a patent application related to our EXTREMIT-EASE<sup>®</sup> compression product. AMERX relies on a combination of trademarks, patents, trade secret protection and confidentiality agreements to establish and protect its proprietary rights.

AMERX purchased the formulation for its AMERIGEL Care Lotion in fiscal 2017.

## **Competition**

The market for skin and wound care treatment products in which AMERX operates is highly competitive. Competition is based on product efficacy, brand recognition, loyalty, quality, price and availability of shelf space in the retail market. AMERX competes against several well-capitalized companies offering a range of skin treatment products as well as small competitors having a limited number of products. AMERX has successfully established its products efficacy and value within specialized health care markets and expects to continue to expand this marketplace.

## **Order Placement and Backlog**

There were no back orders as of June 30, 2019 and June 30, 2018, respectively.

## **Governmental Approvals and Regulations**

The production and marketing of our products are subject to regulation for safety, efficacy and quality by numerous governmental authorities in the United States. AMERX's advertising and sales practices are subject to regulation by the Federal Trade Commission (the "FTC"), the FDA and state agencies. The FFDC Act, as amended, the regulations promulgated thereunder, and other federal and state statutes and regulations govern, among other things, the testing, manufacture, safety, effectiveness, labeling, storage, record keeping, approval, advertising and promotion of AMERX's products. The FDA regulates the contents, labeling and advertising of AMERX's products. AMERX may be required to obtain FDA approval for proposed nonprescription products. This procedure involves extensive clinical research, and separate FDA approvals are required at various stages of product development. The approval process requires, among other things, presentation of substantial evidence to the FDA, based on clinical studies, as to the safety and efficacy of the proposed product. After approval, manufacturers must continue to expend time, money and effort in production and quality control to assure continual compliance with the Current Good Manufacturing Practices (CGMP) regulations.

We believe that, as of June 30, 2019, we are in compliance with all applicable laws and regulations relating to our operations in all material respects. Compliance with the various provisions of national, state and local laws and regulations has had a material adverse effect upon the capital expenditures, earnings, financial position, liquidity and competitive position of the Company. We have incurred and will continue to incur costs in order to remain compliant with the latest regulations of the US Securities and Exchange Commission ("SEC") and the FDA.

## **Employees**

As of September 1, 2019, the Company and its subsidiary employ a total of 17 full time and 1 part time employees, consisting of 6 management employees, 5 sales-related employees and 7 administrative employees. One employee works under Procyon and seventeen employees work under the AMERX subsidiary.

## **ITEM 2. PROPERTIES**

We currently maintain our corporate office, and those of AMERX and Sirius, at 1300 South Highland Ave, Clearwater, Florida 33756. Our office consists of approximately 3,800 square feet of space. We own the building free and clear of any mortgage or lien.

On May 29, 2015 the Company entered into a lease agreement to lease 3,200 square feet of warehouse space in Clearwater, FL. The Company's product line expansion required additional warehouse space. The lease is a sixty-three month lease starting July 1, 2015 and ending September 30, 2020. Lease payments started at \$1,700 per month in year one and will increase to \$1,913 per month in year five. This lease was amended on February 1, 2018 to increase the square footage of the new premises to 4,892 square feet and the lease term to April 2021. The amended lease payments begin at \$2,752 per month (plus applicable sales tax) and increase 3% per year starting May 2019 and May 2020, respectively.

## **ITEM 3. LEGAL PROCEEDINGS**

The Company and its subsidiaries are not a party to any pending material legal proceedings nor is our property the subject of a pending legal proceeding.

## PART II

### ITEM 5. MARKET FOR COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND PURCHASES OF EQUITY SECURITIES.

The Company's Common Stock is quoted on the OTCQB electronic quotations system run by OTC Markets Group, Inc. Any over-the-counter market quotations reflect inter-dealer prices, without retail mark-up, mark down or commission and may not necessarily represent actual transactions.

As of September 23, 2019, there were approximately 110 record holders of the Company's Common Stock.

Holders of Common Stock are entitled to receive such dividends if declared by the Company's Board of Directors. We have not declared any dividends on our Common Stock and have no current plans to declare a dividend in the immediate future.

Holders of the Series A Cumulative Convertible Preferred Stock (the "Preferred Stock") are entitled to receive, if declared by the Board of Directors, quarterly dividends at an annual rate of \$.10 per share. Dividends accrue without interest, from the date of issuance, and are payable in arrears in cash or common stock, when and if declared by the Board of Directors. No dividends had been declared or paid at June 30, 2019, and dividends, if ever declared, in arrears at such date total \$370,596.

Holders of the Preferred Stock have the right to convert their shares of Preferred Stock into an equal number of shares of Common Stock of the Company. In addition, every holder of preferred stock is entitled to that number of votes equal to the number of shares of common stock into which the preferred stock is convertible. Such preferred shares will automatically convert into one share of Common Stock at the close of a public offering of Common Stock by the Company provided the Company receives gross proceeds of at least \$1,000,000, and the initial offering price of the Common Stock sold in such offering is equal to or in excess of \$1 per share. During fiscal 2019, one holder of shares of Preferred Stock voluntarily converted its Preferred shares into shares of Common Stock. No shares were converted during fiscal 2018. So long as any shares of Series A Preferred Stock are outstanding, the Company is prohibited from declaring dividends or other distributions related to its Common Stock or purchasing, redeeming or otherwise acquiring any of the Common Stock.

There have been price fluctuations in the Company's Common Stock during the period covered by this report. Factors that may have caused or can cause market prices to fluctuate include the number of shares available in the public float, any purchase or sale of a significant number of shares during a relatively short time period, quarterly fluctuations in results of operations, issuance of additional securities, entrance of such securities into the public float, market conditions specific to the Company's industry and market conditions in general, and the willingness of broker-dealers to effect transactions in low priced securities. In addition, the stock market in general has experienced significant price and volume fluctuations in recent years. These fluctuations, may have had a substantial effect on the market price for many small capitalization companies such as the Company. Factors such as those cited above, as well as other factors that may be unrelated to the operating performance of the Company, may significantly affect the price of the Common Stock.

#### **Equity Compensation Plan Information**

The following table contains information regarding Procyon's equity compensation plans as of June 30, 2019. The Company maintains one equity compensation plan, Procyon Corporation 2009 Stock Option Plan (the "2009 Option Plan"), which was approved by our shareholders in December 2009 and expires by its terms on December 8, 2019.

Equity Compensation Plan Information

Plan category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
	(a)	(b)	(c)
Equity compensation plans approved by security holders:  2009 Option Plan	65,000	.17	500,000 shares of Common Stock for Non-Qualified Stock Options (250,000 of which have been issued) and Stock Appreciation Rights and 500,000 shares of Common Stock for Incentive Stock Options
Equity compensation plans not approved by security holders	-	-	
Total	65,000	.17	500,000 shares of Common Stock for Non-Qualified Stock Options (250,000 of which have been issued) and Stock Appreciation Rights and 500,000 shares of Common Stock for Incentive Stock Options

**ITEM 7. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

**Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995**

This Report on Form 10-K, including Management’s Discussion and Analysis or Plan of Operation, contains forward-looking statements. When used in this report, the words “may”, “will”, “expect”, “anticipate”, “continue”, “estimate”, “project”, “intend”, “seek”, “hope”, “believe” and similar expressions, variations of these words or the negative of those words, and, any statement regarding possible or assumed future results of operations of the Company’s and its subsidiaries’ business, the markets for its products, anticipated expenditures, regulatory developments or competition, or other statements regarding matters that are not historical facts, are intended to identify forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 regarding events, conditions and financial trends including, without limitation, business conditions in the skin and wound care market and the general economy, competitive factors, changes in product mix, production delays, manufacturing capabilities, new and unanticipated governmental regulations and other risks or uncertainties detailed in other of the Company’s Securities and Exchange Commission filings. Such statements are based on management’s current expectations and are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, the Company’s actual plan of operations, business strategy, operating results and financial position could differ materially from those expressed in, or implied by, such forward-looking statements.

Our business in general is subject to certain risks including but not limited to the following:

- we may not be able to produce or obtain, or may have to obtain at excessive prices, the raw materials and finished goods we need;
- the vendors on whom we rely for manufacturing certain products may go out of business, fail to meet demand or provide shipments on an untimely basis;
- competitive pressures may require us to lower our prices on certain products, thereby adversely affecting operational results;
- we may not be able to obtain, or obtain at uneconomic expense and protracted time, the regulatory approval of new products;
- no assurance can be given that we will remain in compliance with applicable FDA and other regulatory requirements once clearance or approval has been obtained for a product. We must incur expense and spend time and effort to ensure compliance with these complex regulations. Possible regulatory actions could include warning letters, fines, damages, injunctions, civil penalties, recalls, seizures of our products, and criminal prosecution;
- consumers or distributors may not favorably receive our new or existing products;
- we may not be able to obtain adequate financing to fund our operations or expansion;
- a relatively small group of products may represent a significant portion of our net revenues or net earnings from time to time; if the volume or pricing of any of these products declines, it could have a material adverse effect on our business, financial position and results of operations;
- we could experience reduced revenues and profits if Medicare or other government programs change, delay or deny reimbursement claims;
- we are subject to various federal, state, and international laws and regulations pertaining to government benefit program reimbursement, price reporting and regulation, and health care fraud and abuse, including anti-kickback and false claims laws, the Medicaid Rebate Statute, the Veterans Health Care Act, and individual state laws relating to pricing and sales and marketing practices; violations of these laws may be punishable by criminal and/or civil sanctions, including, in some instances, substantial fines, imprisonment, and exclusion from participation in federal and state health care programs, including Medicare, Medicaid, and Veterans Administration health programs; violations of these laws, or allegations of such violations, could disrupt our business and result in a material adverse effect on our revenues, profitability, and financial condition;
- the loss of senior management or other key personnel, or our inability to attract and retain additional senior management or other key personnel, could adversely affect our ability to execute our business plan;
- we could become subject to new unanticipated governmental regulations or fail to comply with regulations applicable to our products, which could materially and adversely affect our business, financial position and results of operations; and
- legislative or regulatory programs that may influence prices of medical devices could have a material adverse effect on our business;
- the demand for our products may decrease because of various factors, such as adverse business conditions and a sluggish U.S. economy;
- our product supply and related patient access to products could be negatively impacted by, among other things: (i) seizure or recalls of products or forced closings of manufacturing plants, (ii) supply chain continuity including from natural or man-made disasters at one of our facilities or at a critical supplier or vendor, as well as our failure or the failure of any of our vendors or suppliers to comply with Current Good Manufacturing Practices and other applicable regulations and quality assurance guidelines that could lead to manufacturing shutdowns, product shortages and delays in product manufacturing, (iii) manufacturing, quality assurance/quality control, supply problems or governmental approval delays, (iv) the failure of a sole source or single source supplier to provide

- us with necessary raw materials, supplies or finished goods for an extended period of time, (v) the failure of a third-party manufacturer to supply us with finished product on time, (vi) construction or regulatory approval delays related to new facilities or the expansion of existing facilities (vii) the failure to meet new and emerging regulations requiring products to be tracked throughout the distribution channels using unique identifiers and (viii) other manufacturing or distribution issues including limits to manufacturing capacity due to regulatory requirements; changes in the types of products produced; physical limitations or other business interruptions;
- we may experience an increase in the number and magnitude of delinquent or uncollectible customer accounts during periods of economic downturn.

## **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

Our financial statements have been prepared in accordance with standards of the Public Company Accounting Oversight Board (United States) (“PCAOB”), which require us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and the related disclosures. A summary of those significant accounting policies can be found in the Notes to the Consolidated Financial Statements included in this annual report. The estimates used by management are based upon our historical experiences combined with management’s understanding of current facts and circumstances. Certain of our accounting policies are considered critical as they are both important to the portrayal of our financial condition and the results of its operations and require significant or complex judgments on the part of management. We believe that the following critical accounting policies affect the more significant judgments and estimates used in the preparation of our financial statements.

### *Deferred Income Taxes*

Deferred income taxes are recognized for the expected tax consequences in future years for differences between the tax bases of assets and liabilities and their financial reporting amounts, based upon enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income. The Company accounts for income taxes under Topic 740 - Income Tax in the Accounting Standards Codification. A valuation allowance is used to reduce deferred tax assets to the net amount expected to be recovered in future periods. The estimates for deferred tax assets and the corresponding valuation allowance require us to exercise complex judgments. We periodically review and adjust those estimates based upon the most current information available. We had a valuation allowance of \$133,867 as of June 30, 2018. We had a valuation allowance of \$171,381 as of June 30, 2019.

### *Revenue Recognition*

The Company recognizes revenue in accordance with Securities and Exchange Commission Staff Accounting Bulletin Topic 13, “Revenue Recognition”, which requires that four basic criteria must be met before revenue can be recognized: (1) persuasive evidence of an arrangement exists; (2) delivery has occurred or services have been rendered; (3) the seller’s price to the buyer is fixed or determinable; and, (4) collectibility is reasonably assured. We recognize revenue related to product sales upon the shipment of such orders to customers.

### *Revenue from Contracts with Customers (Topic 606)*

In May 2014, the FASB issued a new standard related to revenue recognition. Under the new standard, recognition of revenue occurs when a customer obtains control of promised goods or services in an amount that reflects the consideration to which the entity expects to receive in exchange for those goods or services. In addition, the standard requires disclosure of the nature, amount, timing, and uncertainty of revenue and cash flows arising

from contracts with customers. The new standard became effective for the Company beginning after December 15, 2017, including interim reporting periods within that reporting period. There has been no material effect to our financial results of operations based on this new standard.

### *Stock Based Compensation*

Stock based compensation is accounted for in accordance with Topic 718 - Compensation - Stock Compensation in the Accounting Standards Codification. All share-based payments to employees, including grants of employee stock options, are to be recognized in the statement of operations based upon their fair values and rescinds the acceptance of pro forma disclosure.

### **General**

Our continuing operations and revenues consist of the operations of and revenues generated by AMERX, our wholly-owned subsidiary. AMERX skin and wound care products, marketed under the trademark AMERIGEL<sup>®</sup> and containing the proprietary ingredient OAKIN<sup>®</sup>, promote wound healing and healthy skin through moderately priced products for treatment of problematic skin and wound conditions.

AMERX markets AMERIGEL<sup>®</sup>, HELIX3<sup>®</sup>, AMERX<sup>®</sup> wound care products and EXTREMIT-EASE<sup>®</sup> compression garments to institutional customers such as hospitals, wound care clinics, skilled nursing facilities, home health agencies and to physicians and other health care practitioners. AMERIGEL<sup>®</sup> and EXTREMIT-EASE<sup>®</sup> products are also marketed to retail customers through direct sales, internet sales and through independent and retail chain drug stores and to physicians and other health care practitioners.

AMERX's products are distributed to institutions and to retail stores through national, regional and local distributors as well as through direct sales and internet sales.

### **Future Expectations**

AMERX expects to further penetrate the health care market through its participation in industry trade shows, advertisements in trade journals, development of additional distributor relationships and by opening new geographical territories (including international markets). AMERX management seeks to develop additional markets as the AMERIGEL<sup>®</sup>, HELIX3<sup>®</sup>, AMERX<sup>®</sup> and EXTREMIT-EASE<sup>®</sup> product lines gain broader acceptance in markets involved in advanced wound and skin care. AMERX management also seeks to develop new products to be released as soon as practicable, with expansion of the HELIX3<sup>®</sup> and EXTREMIT-EASE<sup>®</sup> lines expected in fiscal 2020.

### **Results of Operations**

#### *Comparison of Fiscal 2019 and 2018.*

During fiscal 2019 and 2018, our results of operations related solely to the operations of AMERX. Net sales during fiscal 2019 were approximately \$4,191,000 as compared to approximately \$4,020,000 in fiscal 2018, an increase of approximately \$171,000. Sales grew through continued sales of core brands combined with growth in new product brand sales.

Cost of sales were approximately \$1,142,000 in fiscal 2019, as compared to approximately \$1,085,000 in fiscal 2018, an increase of approximately \$57,000 or 5%. Cost of sales in fiscal 2019, as a percentage of net sales, remained constant at 27%.

Gross profit increased to approximately \$3,050,000 during fiscal 2019, as compared to approximately \$2,936,000 during fiscal 2018, an increase of about \$114,000, or 4%. As a percentage of net sales, gross profit was approximately 73% in fiscal 2019 as compared to 73% in fiscal 2018.

Operating expenses during fiscal 2019 were approximately \$2,952,000, consisting of approximately \$1,534,000 in salaries and benefits and \$1,418,000 in selling, general and administrative expenses. Operating expenses in fiscal 2018 were approximately \$2,809,000 and consisted of approximately \$1,496,000 in salaries and benefits and approximately \$1,313,000 in selling, general and administrative expenses. This represents an increase in expenses of approximately \$144,000 in fiscal 2019 over the operating expenses in fiscal 2018. As a percentage of net sales, operating expenses during fiscal 2019 were 70% as compared to 70% during fiscal 2018; as gross profit increased approximately \$114,000 for the year on an approximately \$144,000 increase in operating expenses. Salaries and Benefits decreased secondary to not meeting incentive and commission goals. Selling, General and Administrative expenses increased due to increased marketing incurred launching new products.

Income from operations finished at approximately \$97,000 in 2019, as compared to approximately \$127,000 in fiscal 2018. Income before income taxes finished at approximately \$99,000 in 2019, as compared to income of approximately \$128,000 in 2018. Net income (after dividend requirements for Preferred Shares) was approximately \$40,000 during fiscal 2019, compared to approximately \$273,000 of net loss during fiscal 2018. The Company recorded approximately \$72,000 of income tax expense when determining the net income available to common shares in fiscal 2019.

Management believes it is more likely than not that the tax benefit of approximately \$676,000 of NOL carryforwards will not be realized because management estimates that they will expire prior to their utilization. Therefore, management provided a valuation allowance of \$171,381 against its deferred tax asset. Management will continue to evaluate its operating results each reporting period and assess whether it will be able to utilize all available NOL carryforwards before expiration.

## **Liquidity and Capital Resources**

Historically, we have financed our operations through revenues from operations. As of June 30, 2019, our principal sources of liquidity included inventories of approximately \$609,000, net accounts receivable of approximately \$420,000, cash of approximately \$290,000, and certificates of deposit of approximately \$154,000. We had net working capital of approximately \$1,218,000 at June 30, 2019.

Operating activities provided cash of approximately \$51,000 during fiscal 2019, and approximately \$86,000 during fiscal 2018, consisting primarily of an increase in prepaid expenses of approximately \$73,000, in fiscal 2019 and a decrease in accrued expenses, in fiscal 2018. Cash used by investing activities during fiscal 2019 was approximately \$29,000 as compared to cash provided in fiscal 2018 of approximately \$14,000, respectively. Cash used in financing activities during fiscal 2019 was \$2,000 and \$4,000 during fiscal 2018.

During fiscal 2019, one holder of shares of Preferred Stock converted its shares to Common Stock.

## **Commitments of Capital Expenditures**

At June 30, 2019, the Company had no commitments for capital expenditures.

## **Off-Balance Sheet Arrangements**

During fiscal years 2019 and 2018, we did not have any relationships or arrangements with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes.

## **ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

Consolidated financial statements as of June 30, 2019, and 2018 were audited by Ferlita, Walsh, Gonzalez and Rodriguez, P.A., the Company's independent auditors, as indicated in their report included appearing at page F-1.

### **INDEX TO FINANCIAL STATEMENTS**

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## **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.**

None.

## **ITEM 9A. CONTROLS AND PROCEDURES.**

Management of the Company, with the participation of the Chief Executive Officer and the Chief Financial Officer, has conducted an evaluation of the effectiveness of the Company's disclosure controls and procedures pursuant to Rule 13a-15 under the Securities Exchange Act of 1934, as of the end of the period covered by this report. Based on that evaluation, management, including the Chief Executive Officer and Chief Financial Officer, concluded that, as of the date of this report, the Company's disclosure controls and procedures were not effective in ensuring that all material information relating to the Company required to be disclosed in this report has been made known to management in a timely manner and ensuring that this information is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and regulations, because of the identification of a certain material weakness in our internal controls over financial reporting which is identified below, which we view as an integral part of our disclosure controls and procedures.

Our management, including our Chief Executive Officer and our Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal controls over financial reporting will, in all instances, prevent all errors and all fraud. A control system, no matter how well conceived or operated, can only provide

reasonable, not absolute, assurance that the objectives of the control system are met. While our control systems provide a reasonable assurance level, the design of our control systems reflects the fact that there are resource constraints, and the benefits of such controls were considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the financial reports of the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple errors or mistakes. Additionally, a control can be circumvented by the individual act of some person, by collusion of two or more persons, or by management's override of a specific control. The design of any system of controls is also based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

(a) *Management's annual report on internal control over financial reporting.* Our management is responsible for establishing and maintaining adequate internal control over financial reporting for the Company. The Company's internal controls system was designed to provide reasonable assurance to the Company's management and board of directors regarding the preparation and fair presentation of published financial statements.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

The Company's management assessed the effectiveness of the Company's internal control over financial reporting as of June 30, 2019. In making this assessment, it used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in Internal Control—Integrated Framework, Guidance for Smaller Public Companies. Our assessment based on those criteria concludes that, as of June 30, 2019, the Company's internal control over financial reporting was not effective to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with Generally Accepted Accounting Principles ("GAAP") rules as more fully described below. This was due to a deficiency that existed in the design or operation of our internal controls over financial reporting that adversely affected our internal controls and that may be considered to be a material weakness. The matter involving internal controls and procedures that the Company's management considers to be a material weakness under the standards of the Public Company Accounting Oversight Board in fiscal 2019 is inadequate segregation of duties consistent with control objectives. Management believes that this material weakness did not have an adverse effect on the Company's financial results reported herein. We believe that this material weakness will be remedied with growth of the Company in the future and hiring of additional personnel.

The Company is committed to continuous improvement of our internal control environment and financial organization. As part of this commitment, we intend to increase our personnel resources and technical accounting expertise within the accounting function through outside assistance from accounting experts and increase our segregation of duties within the company within the limits of our existing personnel. In addition, we intend to continually evaluate our policies and procedures to keep up with and expand our internal controls and quality of financial reporting within our personnel as our company grows. We expect to involve the board of directors more during the year regarding Company operations, including annual and quarterly risk assessments, strategic planning, and financial oversight and reporting. We expect to strengthen the expertise of the board by adding future members that have financial and business expertise in our industry. We intend to add additional members to the audit committee and require the audit committee members to further their understanding of applicable rules and requirements and continue their oversight responsibility of implementing necessary and effective internal control policies and procedures. We intend to monitor and evaluate the effectiveness of our internal controls and procedures

over financial reporting on an ongoing basis and are committed to taking further action and implementing additional improvements as necessary and as resources allow.

(b) *Attestation report of the independent registered public accounting firm.* This annual report does not include an attestation report of the Company's independent registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's independent registered public accounting firm pursuant to Item 308(b) of Regulation S-K.

(c) *Changes in internal control over financial reporting.* The Company has eliminated all material weaknesses with the exception of the segregation of duties weakness noted above. The Company will not be able to eliminate this material weakness until such time as growth in the numbers of employees permits. As the Company grows this will be addressed.

### PART III

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.

##### *Directors and Executive Officers*

NAME	Age	Capacities in Which Served	Director Since
Regina W. Anderson	72	Chairwoman of the Board	2005
Fred W. Suggs, Jr.	72	Director	1995
James B. Anderson	49	Director, Chief Financial Officer; Vice President - Operations, AMERX Health Care Corp.	2006
Justice W. Anderson	42	Director, Chief Executive Officer, - Procyon, President, AMERX Health Care Corp.	2006
Michael T. Foley	81	Director	2006
Joseph R. Treshler	66	Director	2013
Dr. Paul E. Kudelko, Sr	79	Director	2013
George O. Borak	58	Vice President - Sales, AMERX Health Care Corp.	

*Regina Anderson.* Ms. Anderson has served as Chairwoman of the Board of Directors since September 2005, and as our Chief Executive Officer from November 2005 through December 2017. Ms. Anderson has 37 years experience in the medical field and 31 years of management experience. Ms. Anderson worked at Health South Rehabilitation Hospital for ten years as Outpatient Director, in charge of the main outpatient center plus four satellite offices. Prior to her work at HealthSouth, Regina was Vice-President of Operations at Stuffit Direct Marketing Company from 1980 through 1989. Regina received her Masters Degree from Kansas State University in 1970.

*Fred W. Suggs, Jr.* Mr. Suggs has served on our Board of Directors since 1995. He is a member of the Compensation committee and Chairman of the Ethics committee. He has been a practicing attorney since 1975. He is a partner in the Greenville, South Carolina office of Ogletree, Deakins, Nash, Smoak & Stewart, specializing in labor and employment law. He has been certified as a specialist in labor and unemployment law by the South Carolina Supreme Court and is a frequent lecturer on labor and employment law issues. Mr. Suggs graduated from Kansas State University with a B.S. degree and he received his J.D. degree from the University of Alabama.

*James B. Anderson.* Mr. Anderson, a Director since 2006, has served as our Chief Financial Officer since June 2005. In addition, from September 22, 2005, until that position was filled by Regina Anderson on November 1, 2005, Mr. Anderson served as Interim Chief Executive Officer. On June 28, 2005, Mr. Anderson was appointed to serve as the President of Sirius Medical Supply, Inc. Since 1993, Mr. Anderson has been involved with AMERX Health Care Corporation as its Chief Information Officer until 2005, when he was appointed VP of Operations. In 1996, Mr. Anderson became involved with Procyon Corporation after its merger and has since performed the duties of Vice President of Operations. Prior to Mr. Anderson's work with the Company, he was involved with importing and exporting to Russia and Direct Mail Marketing. He received a B.S. from the University of South Florida. Mr. Anderson is the son of John C. Anderson, our late President, Chief Executive Officer and Chairman of the Board, the son of Regina Anderson, the Company's Chairwoman of the Board and former Chief Executive Officer of Procyon, and the brother of Justice W. Anderson, our Chief Executive Officer/President of Procyon and Vice President of Marketing and the President of AMERX Health Care Corporation.

*Justice W. Anderson.* Mr. Anderson currently serves as the Chief Executive Officer/ President for Procyon and President and V.P. of Marketing for AMERX Health Care Corporation. He has served on Procyon's Board of Directors since 2006. Mr. Anderson served as the Vice President of Sales for AMERX from January of 2001 until June of 2012 when the new V.P. of Sales was hired. Mr. Anderson has served on the Corporate Advisory Board of the American Academy of Podiatric Practice Management. Mr. Anderson joined AMERX in 2000 after receiving his B.A. degree from the University of Florida. Mr. Anderson is the son of John C. Anderson, our late President, Chief Executive Officer and Chairman of the Board, son of Regina Anderson, the Company's Chairwoman of the Board and former Chief Executive Officer/President of Procyon and the brother of James B. Anderson, our Chief Financial Officer.

*Michael T. Foley.* Mr. Foley has been a Director of the Company since 2006 and is the Chairman of the Audit Committee. He is currently a Vice President and Director of Suwannee Lumber Company, which sold substantially all of its assets in June 2013. From 1997 to 2003, Mr. Foley served as President and CEO of Gypsum Products, Inc. of Largo, FL. From 1972 to 1996 Mr. Foley served in various capacities at Florida Forest Products, Inc. including President, Chairman and CEO. Prior to his association with these building material suppliers, Mr. Foley worked for International Paper in pulp and newsprint sales. Michael received his Bachelor of Business Administration degree from the University of Notre Dame in 1960 and subsequently served on that university's National Alumni Board. He obtained his MBA from the University of Florida in 1965. Mr. Foley has been a member of the Pinellas County Committee of 100 and was appointed by Governor Lawton Chiles to the State of Florida Community Health Purchasing Alliance (CHPA) Board. Mr. Foley is also a retired Captain in the U.S. Naval Reserve.

*Joseph R. Treshler.* Mr. Treshler has served on the Board of Director's since January 2013 and is a member of the Audit and Compensation Committees. Mr. Treshler serves at the Vice President of Business Management & Development of Covanta Energy Corporation, and is responsible for Covanta's asset management, business development, project implementation, client community relations, community affairs and Clean World Initiative efforts in Florida. Mr. Treshler earned his B.S. degree in Chemical Engineering in 1974 from Iowa State University of Science and Technology. He is a Professional Engineer registered to practice in the State of Florida. Mr. Treshler was appointed by the Company's Board of Directors to serve on the Audit Committee on January 8, 2013 and to serve on the Ethics Committee on June 7, 2013.

*Dr. Paul E. Kudelko, Sr.* Dr. Kudelko has served as a Director of the Company since December 2013 and is a member of the Ethics Committee. Dr. Kudelko is a retired cardiovascular physician. At the time of his retirement in 2010, Dr. Kudelko had practiced with the Clearwater Cardiovascular and Interventional Consultants for the past seven years. Dr. Kudelko attended Duquesne University, graduated from the Kirksville College of Osteopathic Medicine, and was a resident in medicine at Detroit Osteopathic Hospital and Riverside Hospital,

Trenton, MI. Dr. Kudelko acted as Affiliate Assistant Professor, Department of Family Medicine, and Department of Internal Medicine, at the University of South Florida College of Medicine in Tampa, FL for a total of approximately eleven years.

*George O. Borak.* George O. Borak Mr. Borak joined AMERX Health Care as Vice President of Sales in June of 2012. Mr. Borak has 34 years of experience in the medical field and 23 years in sales management. Most recently, he was Vice President of Sales and Marketing for Darco International where his duties included managing Sales, Marketing, Customer Service, OEM and International Sales. Prior to that he was in sales and sales management for several orthopedic companies. Mr. Borak earned his Bachelors of Science degree in Marketing Management from Youngstown State University in 1983, while working as a clinician in the Emergency and Orthopedic Departments of a local hospital.

### ***Compliance with Section 16(a) of the Exchange Act***

Under the securities laws of the United States, our directors, executive officers, and any persons holding more than ten percent of our Common Stock are required to report their initial ownership of the Company's Common Stock and any subsequent changes in that ownership to the Securities and Exchange Commission and the Company. Specific due dates for these reports have been established and we are required to disclose any failure to file, or late filing, of such reports. Based solely on our review of the reports and amendments thereto furnished to the Company and written representations that all reports that were required to be filed in fiscal 2019, our officers, directors and beneficial owners of more than ten percent of its Common Stock complied with all Section 16(a) filing requirements.

### ***Committees of the Board***

The Board of Directors has delegated certain of its authority to an Audit Committee, Compensation Committee and an Ethics Committee.

The Compensation Committee is composed of Messrs. Suggs (Chairman) and Treshler. No member of the Compensation Committee is a former or current officer or employee of the Company. The primary function of the Compensation Committee is to review and make recommendations to the Board with respect to the compensation, including bonuses, of the Company's officers and to administer the Company's Option Plan. The Board of Directors adopted a Compensation Committee Charter during the 2008 fiscal year. The charter for the compensation committee may be viewed on the company website ([www.procyoncorp.com](http://www.procyoncorp.com)).

The Company formed an Audit Committee in July 2004. In December 2006, the Board nominated Michael T. Foley as director and Audit Committee member and Chair. In January 2013, the Board appointed Joseph R. Treshler as director and a member of the Audit Committee. The Board believes that Mr. Foley and Mr. Treshler are independent pursuant to The NASDAQ Stock Market, Inc. ("NASDAQ") rules and both Messrs Foley and Treshler also meet the requirements of an audit committee financial expert. In addition, we have determined that Mr. Foley and Mr. Treshler are also independent within the meaning of SEC Rule 10A-3(b)(1). The function of the Audit Committee is to review and approve the scope of audit procedures employed and to review and approve the audit reports rendered by the Company's independent auditors and to approve the audit fees charged by the independent auditors. In addition, pursuant to the Sarbanes-Oxley Act of 2002 and rules promulgated thereunder, the Audit

Committee is responsible for, among other things, pre-approving all audit and non-audit services performed by the independent auditors, approving the engagement of the auditors and receiving certain reports from the independent auditors prior to the filing of the audit report. The Audit Committee reports to the Board of Directors with respect to such matters and recommends the selection of independent auditors. The Audit Committee adopted a charter in October 2006, which may be viewed on the Company website ([www.procyoncorp.com](http://www.procyoncorp.com)).

The Company also formed an Ethics Committee of the board members in 2004. The members are Messrs. Suggs (Chairman) and Kudelko. The charter for the ethics committee may be viewed on the company website ([www.procyoncorp.com](http://www.procyoncorp.com)). The function of the Ethics Committee is to oversee officers, directors and employees in conducting business on behalf of the Company in an honest and ethical manner. The Ethics Committee is responsible for monitoring and reporting any possible violations of the Code of Ethics to the Board of Directors.

The Company does not have a Nominating Committee. However, the entire board of directors, which is comprised of a majority of independent directors, performs the function of a nominating committee. There have been no material changes to the procedures by which security holders may recommend nominees to our board of directors.

In fiscal 2019, the Board of Directors held eight formal meetings. A majority of directors attended each meeting in person or by telephone. The Compensation Committee held seven meetings during fiscal 2019. The Audit Committee held two meetings during fiscal 2019. The Ethics Committee held two meeting during fiscal 2019.

#### ***Code of Ethics for Senior Financial Officers***

The Company has adopted a Code of Ethics for Senior Financial Officers. The Code of Ethics applies to all senior financial officers of the Company, including the Chief Executive Officer, the Chief Financial Officer, the Treasurer and any other person performing similar functions. A copy of the Code of Ethics may be viewed on our website, at [www.procyoncorp.com](http://www.procyoncorp.com).

#### **ITEM 11. EXECUTIVE COMPENSATION.**

***Summary Compensation Table.*** The following table sets forth compensation information for the two fiscal years ended June 30, 2019 and 2018 of the Company’s Chief Executive Officer, Chief Financial Officer, the President and Vice President of Sales of our subsidiary, AMERX Health Care Corp. (the “Named Executive Officers”). Elements of compensation for our Named Executive Officers include salary, discretionary cash bonuses, stock option awards and other prerequisites and benefits. We do not have a pension plan and do not offer non-qualified deferred compensation arrangements.

Name and Principal Position	Year	Salary(\$)	Bonus(\$)	Option Awards (\$)	Non-equity incentive plan compensation (\$)(2)	All Other Compensation (\$)	Total(\$)
Regina W. Anderson, President, Chief Executive Officer through December 2017	2019	\$ 70,000	\$ 0	0	\$ 5,065	\$ 0	\$ 75,065
	2018	\$ 127,890	\$ 0	0	\$ 5,973	\$ 0	\$ 133,863
Justice W. Anderson, President (AMERX ) CEO & President (Procyon) as of January 2018	2019	\$ 214,043	\$ 0	\$ 0	\$ 15,486	\$ 0	\$ 229,529
	2018	\$ 214,043	\$ 0	\$ 0 <sup>(1)</sup>	\$ 15,981	\$ 0	\$ 230,024
James B. Anderson, Chief Financial Officer, Vice Pres. of Operations (AMERX )	2019	\$ 152,900	\$ 0	0	\$ 15,486	\$ 0	\$ 168,386
	2018	\$ 152,900	\$ 0	0	\$ 15,981	\$ 0	\$ 168,881
George O Borak, Vice Pres. Of Sales (AMERX )	2019	\$ 160,000	\$ 5,162	0	\$ 12,429	\$ 0	\$ 177,591
	2018	\$ 162,849	\$ 7,671	0	\$ 5,327	\$ 0	\$ 175,847

1. Aggregate grant date fair value. 25,000 options granted with \$0.19 exercise price.
2. Profit sharing earned in fiscal 2018/2019 respectively, but paid on or about October 1, 2019/2020 respectively.

### ***Narrative Disclosure to Summary Compensation Table***

#### **Named Executive Officer's Employment Contracts**

On March 9, 2018, Procyon and Amerx executed an Amended and Restated Executive Employment Agreement, effective January 9, 2018, with Regina W. Anderson, to serve as the Corporation's Chairwoman of the Board for term through December 31, 2018, subject to approval by the Corporation's Board of Directors at the Annual Meeting. The Agreement can be terminated upon thirty day's notice with or without cause. The Agreement provides for a base annual salary of \$70,000 and other benefits, including certain incentive bonus compensation based upon the Corporation's net income before Net Operating Loss.

Justice W. Anderson's Restated and Amended Executive Employment Agreement, which is effective July 1, 2019, provides for a base annual salary of \$240,000 and other benefits, including certain incentive bonus compensation based upon Amerx achieving certain financial goals for sales and net profit and at the discretion of the Board of Directors. Mr. Anderson's Agreement calls for a term of one year, but may be terminated by either party, with or without cause, upon thirty day's written notice.

James B. Anderson's Restated and Amended Executive Employment Agreement, which is effective July 1, 2019, provides for a base annual salary of \$165,000 and other benefits, including short-term and long-term incentive bonus compensation based upon Amerx achieving certain operational and financial goals and at the discretion of the Board of Directors. Mr. Anderson's Agreement calls for a term of one year, but may be terminated by either party, with or without cause, upon thirty day's written notice.

George Borak's Restated and Amended Executive Employment Agreement, which is effective July 1, 2019, provides for a base annual salary of \$170,000 and other benefits, including certain incentive bonus compensation based upon Amerx achieving certain financial goals for sales and net profit and at the discretion of the Board of Directors. Mr. Borak's Agreement calls for a term of one year, but may be terminated by either party, with or without cause, upon thirty day's written notice.

### ***Outstanding Equity Awards***

An Agreement to grant 40,000 Options to purchase common stock was executed and delivered to Justice Anderson, pursuant to his executive employment agreement, on September 27, 2016, but with a grant date of June 30, 2016.

An Agreement to grant 25,000 Options to purchase common stock was executed and delivered to Justice Anderson, pursuant to his executive employment agreement, on August 23, 2017, but with a grant date of June 30, 2017.

### ***Compensation of Directors***

No employee of the Company receives any additional compensation for his services as a director. No non-employee director receives any compensation for his service; however, the Board of Directors has authorized payment of reasonable travel or other out-of-pocket expenses incurred by non-management directors in attending meetings of the Board of Directors. The Board of Directors may consider alternative director compensation arrangements from time to time.

### ***Stock Option Plan***

The Company maintains the Procyon Corporation 2009 Stock Option Plan.

The Procyon Corporation 2009 Stock Option Plan (the "2009 Option Plan") was approved by our shareholders on December 8, 2009. Pursuant to the terms of the 2009 Option Plan, the plan shall continue in effect until December 8, 2019. The purpose of the 2009 Option Plan is to advance the interests of the Company and the Company's stockholders by enhancing the Company's ability to attract, retain and motivate persons who are expected to make important contributions to the Company and by providing such persons with equity ownership opportunities and performance-based incentives that are intended to better align the interests of such persons with those of the Company's stockholders.

The 2009 Option Plan provides for the granting of Incentive Stock Options, meeting the requirements of §422 of the Internal Revenue Code (the "Code"), Non-Qualified Stock Options, which do not qualify as Incentive Stock Options, and Stock Appreciation Rights ("SARs") (together, an "Award"). The Plan is administered by our Compensation Committee.

The Board of Directors has authorized the issuance of 500,000 shares of common stock to underlie the granting of Incentive Stock Options and 500,000 shares of common stock to underlie the granting of Non-Qualified Stock Options and SARs under the 2009 Option Plan. The Board issued 250,000 shares of common stock to underlie Non-Qualified Stock Options on September 27, 2016, effective on June 30, 2016. As of June 30, 2019, 65,000 Options to purchase common stock have been awarded to Justice Anderson, pursuant to the terms of his employment agreements, effective October 1, 2015 and July 1, 2016, respectively. The 1,000,000 shares of common stock that have been reserved for the 2009 Option Plan (250,000 recently issued for Non-Qualified Stock Options) have not been registered under the Securities Act of 1933. We have no present plans to register such shares.

Eligible participants under the 2009 Option Plan must be such full or part-time officers and other Employees, Non-Employee Directors and key persons (including consultants and prospective employees) of the Company and its Subsidiaries as are selected from time to time by the Compensation Committee in its sole discretion. Only employees may receive Incentive Stock Options. Employees, non-employee directors and consultants may receive Non-Qualified Stock Options or SARs.

Non-Qualified Stock Options granted under the 2009 Option Plan many have a term of not more than ten years from the date of grant. The exercise price must be not less than 100% of the fair market value of the underlying common stock on the date of grant. Incentive Stock Options can be granted under the 2009 Option Plan for a term not exceeding ten years, except for Ten Percent Owners of our common stock, as defined in the Plan, for whom the maximum option term is five years. Incentive Stock Options are granted with an exercise price of not less than 100% of the fair market value of the underlying common stock on the date of grant. However, for Incentive Stock Options owned by Ten Percent Owners, the exercise price must be 110% of the Fair Market Value of the underlying stock on the date of grant.

## **ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS, MANAGEMENT AND RELATED STOCKHOLDER MATTERS.**

The following table sets forth certain information regarding beneficial ownership of our Common Stock as of September 21, 2019 by (i) each person known by the Company to own beneficially more than 5% of the outstanding Common Stock, (ii) each director or director nominee, and (iii) all executive officers and directors as a group. Each person has sole voting and sole investment or dispositive power with respect to the shares shown except as noted. As to the Company's preferred stock, as of September 21, 2019 no officer or director of the company owned any preferred shares. In addition, no individual shareholder beneficially owned more than 5% of the Company's preferred shares.

Common Shareholdings on September 21, 2019

Name and Address (3)	Number of Shares	Percent of Class (%)
Regina W. Anderson	78,060	1.0
Fred W. Suggs (1)	100,000	1.2
James B. Anderson	81,000 (5)	1.0
Justice W. Anderson (4)	3,490,500	43.2
Michael T. Foley (2)	222,945 (6)	2.8
Joseph R. Treshler (1) (2)	17,000	*
Paul E. Kudelko	-	*
George O. Borak	100,092	1.2
All directors and officers as a group (eight persons)	4,089,597	50.6
Roy M. Speer Foundation, 2535 Success Dr., Odessa, FL	1,600,000	19.9

\* Less than 1%

- (1) Member of the Compensation Committee.
- (2) Member of the Audit Committee.
- (3) Except as noted above, the address for all persons listed is 1300 S. Highland Ave, Clearwater, Florida 33756
- (4) Mr. Anderson beneficially owns 3,350,500 shares of common stock as Trustee of the John C. Anderson Trust in accordance with Mr. Anderson's will. He also owns of record 75,000 shares of common stock and options to purchase 65,000 shares of Common Stock.
- (5) Includes 10,000 shares in joint name with his wife.
- (6) Includes 17,945 shares of common stock owned of record by Mr. Foley's wife's trust, of which shares Mr. Foley disclaims beneficial ownership.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.**

Other than transactions described below, since July 1, 2018, there has not been, nor is there currently proposed, any transaction or series of similar transactions to which we were or will be a party:

- in which the amount involved exceeds \$120,000; and,
- in which any director, nominee for director, executive officer, shareholder which beneficially owns five percent or more of our common stock or any member of their immediate family members, had or will have a direct or indirect material interest.

Regina W. Anderson, our Chairwoman and through December 2017 Chief Executive Officer and President, personally guaranteed the \$250,000 line of credit of which \$0 was drawn out at June 30, 2018. This line of credit expired in April of 2018 and was not renewed.

Justice W. Anderson, our Chief Executive Officer, personally guaranteed a new \$250,000 line of credit of which \$0 was drawn out as of June 30, 2019.

## Director Independence

We have determined that the following directors are independent within applicable NASDAQ rules: Messrs. Suggs, Foley, Treshler and Kudelko. Regina, James and Justice Anderson are not independent as they are executive officers of the Company and its subsidiaries (or were during fiscal 2018 and part of fiscal 2019). Accordingly, our Board of Directors is composed of a majority of independent directors. Our Compensation Committee, Audit Committee and Ethics Committee are composed entirely of independent directors pursuant to applicable NASDAQ rules. In addition, Mr. Foley and Mr. Treshler, also meet the definition of independence under SEC Rule 10A-3.

## ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

**Audit Fees.** In fiscal 2019, the Company paid to its independent accountants \$58,750 in fees related directly to the audit and review of the Company's financial statements. In fiscal 2018, the Company paid to its independent accountants \$52,750 in fees related directly to the audit and review of the Company's financial statements.

**Audit-Related Fees.** The Company's independent accountants performed no other audit-related services for the Company during fiscal 2019 and 2018, other than the audit services described above.

**Tax Fees:** In fiscal 2019, the Company paid to its independent accountants \$2,000 in fees related directly to tax preparations. In fiscal 2018, the Company paid to its independent accountants \$2,000 in fees related directly to tax preparations.

## ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES.

### (a) Exhibits

1. The financial statements filed herewith are listed in the Index to Financial Statements included in Item 7.

<u>Exhibit No.</u>	<u>Document</u>
* 3.1	Articles of Incorporation
+ 3.1.1	Articles of Amendment to Articles of Incorporation
* 3.2	Bylaws
+ 4.1	Designation of Series A Preferred Stock
& 10.1	Procyon Corporation 2009 Stock Option Plan
** 10.7	Lease agreement and Amended Lease Agreement, effective February 1, 2018.
// 10.9	Restated and Amended Executive Employment Agreement effective July 1, 2019 - Justice W. Anderson

- // 10.10 Restated and Amended Executive Employment Agreement effective July 1, 2019 - James B. Anderson
- // 10.12 Restated and Amended Executive Employment Agreement effective July 1, 2019 - George Borak
- ## 10.13 Restated and Amended Executive Employment Agreement effective January 9, 2018 - Justice W. Anderson
- ## 10.14 Restated and Amended Executive Employment Agreement effective January 9, 2018 - Regina W. Anderson
- ++ 14.1 Code of Ethics for Senior Financial Officers.
- x 31.1 Certification of Justice W. Anderson pursuant to Exchange Act Rule 13a-14(a)/15d-14(a)
- x 31.2 Certification of James B. Anderson pursuant to Exchange Act Rule 13a-14(a)/15d-14(a)
- x 32.1 Certification Pursuant to 18 U.S.C. § 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act Of 2002
- && 101.1 The following materials from the Company's Annual Report on Form 10-K for the period ended June 30, 2019, formatted in XBRL (Extensible Business Reporting Language): (I) the Condensed Balance Sheets, (ii) the Condensed Consolidated Statements of Operations, (iii) the Consolidated Statements of Cash Flows, and (iv) the Notes to Condensed Consolidated Financial Statement
  - \* Incorporated by reference to the Company's Registration Statement on Form S-1, S.E.C. File No.33-13273.
  - + Incorporated by reference to the Company's Form 10-KSB for the fiscal year ended June 30, 1995.
  - ++ Incorporated by reference to the Company's Schedule 14A filed on or about October 15, 2004.
  - \*\* Incorporated by reference to the Company's Form 8-K filed on or about March 14, 2018.
  - x Filed herewith.
  - & Incorporated by reference to the Company's Schedule 14A filed on or about November 9, 2009.
  - // Incorporated by reference to the Company's Form 8-K filed on or about September 16, 2019.
  - ## Incorporated by reference to the Company's Form 8-K filed on or about March 14, 2018.
  - && Furnished, not filed

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, there unto duly authorized.

### PROCYON CORPORATION

By: /s/ Justice W. Anderson  
Justice W. Anderson,  
Chief Executive Officer/President

Date: September 30, 2019

Pursuant to the requirements of the Securities Exchange Act of 1934, the following persons on behalf of the registrant and in the capacities and on the dates indicated have signed this report below.

Signature	Title	Date
/s/ Regina W. Anderson Regina W. Anderson	Chairwoman of the Board	September 30, 2019
/s/ James B. Anderson James B. Anderson	Chief Financial Officer, President (Sirius) and Director	September 30, 2019
/s/ Justice W. Anderson Justice W. Anderson	President (AMERX) and Director, Chief Executive Officer and President(Procyon)	September 30, 2019
/s/ Michael T. Foley Michael T. Foley	Director	September 30, 2019
/s/ Fred W. Suggs, Jr. Fred W. Suggs, Jr.	Director	September 30, 2019
/s/ Joseph R. Treshler Joseph R. Treshler	Director	September 30, 2019
/s/ Paul Kudelko Paul Kudelko	Director	September 30, 2019

#### EXHIBIT INDEX

Exhibit No.	Document	Item No.
* 3.1	Articles of Incorporation	3
+ 3.1.1	Articles of Amendment to Articles of Incorporation	3
* 3.2	Bylaws	3
+ 4.1	Designation of Series A Preferred Stock	4
&10.1	Procyon Corporation 2009 Stock Option Plan	
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x 32.1	Certification Pursuant to 18 U.S.C. § 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act Of 2002	32
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- \*\* Incorporated by reference to the Company's Form 8-K filed on or about March 14, 2018
- x Filed herewith.
- & Incorporated by reference to the Company's Schedule 14A filed on or about November 9, 2009.
- // Incorporated by reference to the Company's Form 8-K filed on or about August 23, 2017.
- ## Incorporated by reference to the Company's Form 8-K filed on or about March 14, 2018.
- && Furnished, not filed

**Exhibit 31.1**  
**CERTIFICATION**

I, Justice W. Anderson, the Chief Executive Officer of Procyon Corporation, certify that:

1. I have reviewed this annual report on Form 10-K of Procyon Corporation;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e))for the registrant and have:

- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 30, 2019

/s/ Justice W. Anderson  
Justice W. Anderson  
Chief Executive Officer/President

**Exhibit 31.2**  
CERTIFICATION

I, James B. Anderson, the Chief Financial Officer of Procyon Corporation, certify that:

1. I have reviewed this annual report on Form 10-K of Procyon Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 30, 2019

/s/ James B. Anderson  
James B. Anderson  
Chief Financial Officer

Exhibit 32.1

Certification Pursuant to 18 U.S.C. § 1350,  
As Adopted Pursuant to Section 906  
of the Sarbanes-Oxley Act of 2002

In connection with the Annual Report of Procyon Corporation (the “Company”) on Form 10-K for the year ended June 30, 2019 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), we, the undersigned Chief Executive Officer and Chief Financial Officer of the Company, do certify, to our knowledge, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Dated: September 30, 2019

/s/ Justice W. Anderson  
Justice W. Anderson  
Chief Executive Officer/President

/s/ James B. Anderson  
James B. Anderson  
Chief Financial Officer

**PROCYON CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED FINANCIAL STATEMENTS**  
**Years Ended June 30, 2019 and 2018**

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## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Shareholders of  
Procyon Corporation and Subsidiaries  
Clearwater, Florida

### **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of Procyon Corporation and subsidiaries (the "Company") as of June 30, 2019 and 2018, the related consolidated statements of operations, stockholders' equity, and cash flows for each of the years in the two-year period ended June 30, 2019 and the related notes (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of June 30, 2019 and 2018, and the results of its operations and its cash flows for each of the years in the two-year period ended June 30, 2019, in conformity with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits, we are required to obtain an understanding of internal control over financial reporting, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ Ferlita, Walsh, Gonzalez & Rodriguez, P.A.

We have served as the Company's auditor since 1998.  
Tampa, Florida  
September 26, 2019

**PROCYON CORPORATION & SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**June 30, 2019 and 2018**

	<u>2019</u>	<u>2018</u>
ASSETS		
CURRENT ASSETS		
Cash	\$ 290,287	\$ 270,313
Certificates of Deposit, plus accrued interest	153,951	153,457
Accounts Receivable, less allowance for doubtful accounts of \$6,719 and \$2,804 respectively	419,630	372,309
Inventories	485,433	416,621
Prepaid Expenses	244,494	171,340
TOTAL CURRENT ASSETS	<u>1,593,795</u>	<u>1,384,040</u>
PROPERTY AND EQUIPMENT, NET	488,460	512,353
OTHER ASSETS		
Deposits	4,192	4,192
Inventories	123,204	160,294
Intangible Asset	17,000	17,000
Deferred Tax Asset, Net of Valuation Allowance of \$171,381 and \$133,867, respectively	208,281	280,370
	<u>352,677</u>	<u>461,856</u>
TOTAL ASSETS	<u>\$ 2,434,932</u>	<u>\$ 2,358,249</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		
Accounts Payable	\$ 147,445	\$ 95,472
Capital Lease Liability	-	2,110
Accrued Expenses	228,490	228,894
TOTAL CURRENT LIABILITIES	<u>375,935</u>	<u>326,476</u>
TOTAL LIABILITIES	375,935	326,476
COMMITMENTS AND CONTINGENCIES (NOTE G)	-	-
STOCKHOLDERS' EQUITY		
Preferred Stock, 496,000,000 shares authorized, none issued.	-	-
Series A Cumulative Convertible Preferred Stock, no par value; 4,000,000 shares authorized; 167,100 and 177,100 shares issued and outstanding, respectively.	126,860	136,860
Common Stock, no par value, 80,000,000 shares authorized; 8,087,388 and 8,077,388 shares issued and outstanding, respectively	4,444,766	4,434,766
Paid-in Capital	15,885	15,885
Accumulated Deficit	(2,528,514)	(2,555,738)
TOTAL STOCKHOLDERS' EQUITY	<u>2,058,997</u>	<u>2,031,773</u>
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u>\$ 2,434,932</u>	<u>\$ 2,358,249</u>

The accompanying notes are an integral part of these financial statements.

**PROCYON CORPORATION & SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
**Years Ended June 30, 2019 and 2018**

	<u>2019</u>	<u>2018</u>
NET SALES	\$ 4,191,188	\$ 4,020,274
COST OF SALES	<u>1,141,602</u>	<u>1,084,574</u>
GROSS PROFIT	3,049,586	2,935,700
OPERATING EXPENSES		
Salaries and Benefits	1,534,407	1,496,076
Selling, General and Administrative	1,418,106	1,312,539
	<u>2,952,513</u>	<u>2,808,615</u>
INCOME / (LOSS) FROM OPERATIONS	97,073	127,085
OTHER INCOME (EXPENSE)		
(Loss) on Disposal of Assets	-	(290)
Interest Income	2,240	846
	<u>2,240</u>	<u>556</u>
INCOME BEFORE INCOME TAXES	99,313	127,641
INCOME TAX EXPENSE	<u>(72,089)</u>	<u>(383,368)</u>
NET (LOSS) INCOME	27,224	(255,727)
Dividend requirements on preferred stock	<u>(16,960)</u>	<u>(17,710)</u>
Basic net (loss) income available to common shares	<u>\$ 10,264</u>	<u>\$ (273,437)</u>
Basic net (loss) income per common share	<u>\$ 0.00</u>	<u>\$ (0.03)</u>
Weighted average number of common shares outstanding	<u>8,087,388</u>	<u>8,077,388</u>
Diluted net (loss) income per common share	<u>\$ 0.00</u>	<u>\$ (0.03)</u>
Weighted average number of common shares outstanding, diluted	<u>8,319,488</u>	<u>8,077,388</u>

The accompanying notes are an integral part of these financial statements.

**PROCYON CORPORATION & SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**For the Twelve Months Ended June 30, 2019 and 2018**

	Preferred Stock		Common Stock		Paid-In Capital	Accumulated Deficit	Total Stockholders' Equity
	Shares	Amount	Shares	Amount			
<b>Twelve Months Ended June 30, 2019</b>							
Balance, June 30, 2018	177,100	\$ 136,860	8,077,388	\$4,434,766	\$ 15,885	\$ (2,555,738)	\$ 2,031,773
Net Income (Loss)	-	-	-	-	-	87,280	87,280
Balance, September 30, 2018	177,100	136,860	8,077,388	4,434,766	15,885	(2,468,458)	\$ 2,119,053
Preferred Stock Converted to Common	(10,000)	(10,000)	10,000	10,000	-	-	-
Net Income (Loss)	-	-	-	-	-	(68,067)	(68,067)
Balance, December 31, 2018	167,100	126,860	8,087,388	4,444,766	15,885	(2,536,525)	2,050,986
Net Income (Loss)	-	-	-	-	-	65,021	65,021
Balance, March 31, 2019	167,100	126,860	8,087,388	4,444,766	15,885	(2,471,504)	\$ 2,116,007
Net Income (Loss)	-	-	-	-	-	(57,010)	(57,010)
Balance, June 30, 2019	167,100	\$ 126,860	8,087,388	\$4,444,766	\$ 15,885	\$ (2,528,514)	\$ 2,058,997
<b>Twelve Months Ended June 30, 2018</b>							
Balance, June 30, 2017	177,100	\$ 136,860	8,077,388	\$4,434,766	\$ 15,885	\$ (2,300,011)	\$ 2,287,500
Net Income (Loss)	-	-	-	-	-	7,865	7,865
Balance, September 30, 2017	177,100	136,860	8,077,388	4,434,766	15,885	(2,292,146)	2,295,365
Net Income (Loss)	-	-	-	-	-	(376,395)	(376,395)
Balance, December 31, 2017	177,100	136,860	8,077,388	4,434,766	15,885	(2,668,541)	1,918,970
Net Income (Loss)	-	-	-	-	-	58,924	58,924
Balance, March 31, 2018	177,100	136,860	8,077,388	4,434,766	15,885	(2,609,617)	1,977,894
Net Income (Loss)	-	-	-	-	-	53,879	53,879
Balance, June 30, 2018	177,100	\$ 136,860	8,077,388	\$4,434,766	\$ 15,885	\$ (2,555,738)	\$ 2,031,773

The accompanying notes are an integral part of these financial statements.

**PROCYON CORPORATION & SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**Years Ended June 30, 2019 and 2018**

	<u>2019</u>	<u>2018</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net Income / Loss	\$ 27,224	\$ (255,727)
Adjustments to reconcile net income / loss to net cash provided by operating activities:		
Depreciation	52,646	47,862
Increase in Allowance for Doubtful Accounts	3,915	1,803
Deferred Income Taxes	72,089	383,368
Accrued Interest on Certificates of Deposit	(494)	(803)
Loss on Disposal of Assets	-	290
Decrease (increase) in:		
Accounts Receivable	(51,236)	17,427
Inventory	(31,722)	459
Prepaid Expenses	(73,154)	3,866
Increase (decrease) in:		
Accounts Payable	51,973	(25,111)
Accrued Expenses	(404)	(86,935)
NET CASH PROVIDED BY OPERATING ACTIVITIES	<u>50,837</u>	<u>86,499</u>
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>		
Redemption of Certificate of Deposit	-	61,156
Purchase of Property & Equipment	(28,753)	(46,727)
NET CASH (USED IN) PROVIDED BY INVESTING ACTIVITIES	<u>(28,753)</u>	<u>14,429</u>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>		
Payments on Capital Lease	(2,110)	(3,788)
NET CASH (USED IN) FINANCING ACTIVITIES	<u>(2,110)</u>	<u>(3,788)</u>
NET CHANGE IN CASH	19,974	97,140
CASH AT BEGINNING OF THE YEAR	<u>270,313</u>	<u>173,173</u>
CASH AT END OF THE YEAR	<u>\$ 290,287</u>	<u>\$ 270,313</u>
<b>SUPPLEMENTAL DISCLOSURES</b>		
Interest Paid	\$ -	\$ -
Taxes Paid	\$ -	\$ -
<b>NONCASH TRANSACTION DISCLOSURES</b>		
During Fiscal 2019, 10,000 shares of Series A Cumulative Convertible Preferred Stock were exchanged for 10,000 shares of Common Stock		

The accompanying notes are an integral part of these financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Business Activity**

Procyon Corporation has two wholly-owned subsidiaries, AMERX Health Care Corp. (AMERX) and Sirius Medical Supply, Inc. (Sirius). AMERX manufactures and markets wound and skin care products primarily in the United States whereas Sirius previously marketed diabetic supplies primarily to Medicare patients in the United States. As previously reported, in July 2009, we sold substantially all of the assets of Sirius to a third party, such that, as of July 31, 2009, Sirius no longer has any material operations. Management is considering various options for the future direction of Sirius.

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of Procyon Corporation and its wholly-owned subsidiaries, AMERX and Sirius. All material inter-company accounts and transactions are eliminated.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Cash and Cash Equivalents**

For the purpose of the Statements of Cash Flows, the Company considers cash-on-hand, demand deposits in banks and highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

#### **Concentration of Credit Risk**

The Company maintains its cash at various financial institutions. All noninterest-bearing transaction accounts are fully insured by the Federal Deposit Insurance Corporation, regardless of the balance of the account, at all insured institutions. At June 30, 2019 and 2018, our uninsured cash balance was \$0.

#### **Revenue Recognition**

The Company recognizes revenue in accordance with the Financial Accounting Standards Board's (FASB) release of Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606) which requires that five basic criteria must be met before revenue can be recognized: (1) identify the contract with a

customer; (2) identify the performance obligations in the contract; (3) determine the transaction price; (4) allocate the transaction price to the performance obligations in the contract, and (5) recognize revenue when (or as) the entity satisfies a performance obligation.

### **Accounts Receivable and Concentration of Credit Risk**

AMERX grants credit to customers, most of whom are national pharmaceutical distributors, drug stores nationwide and physicians. AMERX wholesales its products to national pharmaceutical distributors and drug stores at a sales term of 2/10, net 30 days. AMERX has a written return policy with its customers. Each return request is reviewed by management for approval. Sales to physicians are at contracted rates and standard payment term is 2/10 net 30 days.

The valuation of accounts receivable is based upon the credit-worthiness of customers as well as historical collection experience. Estimating the credit worthiness of customers and recoverability of customer accounts requires us to exercise considerable judgment. Allowances for doubtful accounts are recorded as a selling, general and administrative expense for estimated amounts expected to be uncollectible from third-party payers and customers. The Company bases its estimates on its historical collection and write-off experience, current trends, credit policy, and on analysis of accounts receivable by aging category. As of June 30, 2019 and 2018, accounts receivable allowance was approximately \$6,700 and \$2,800, or less than 2% and 1% respectively of gross accounts receivable.

### **Inventories**

Inventories are valued at the lower of average cost or market determined by the first-in, first-out method. A portion of inventory is included in non-current inventory. The non-current balance represents product that will most likely not be used within the next 12 months. A majority of this inventory comes from minimum economic level orders necessary to produce product at a reasonable cost.

### **Property and Equipment**

Property and equipment are stated at cost. Depreciation is computed on a straight-line basis over their estimated useful lives. Leased equipment is recorded at its fair market value at the beginning of the lease term and is depreciated over the life of the equipment. Depreciation on leased equipment is included in depreciation expense.

### **Deferred Income Taxes**

Deferred income taxes are recognized for the expected tax consequences in future years for differences between the tax bases of assets and liabilities and their financial reporting amounts, based upon enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income. The Company accounts for income taxes under Topic 740 - Income Tax in the Accounting Standards Codification. A valuation allowance is used to reduce deferred tax assets to the net amount expected to be recovered in future periods. The estimates for deferred tax assets and the corresponding valuation allowance require us to exercise complex judgments. We periodically review and adjust those estimates based upon the most current information

available. We have a valuation allowance of \$171,381 as of June 30, 2019. We had a valuation allowance of \$133,867 as of June 30, 2018.

### **Fair Value of Financial Instruments**

The carrying value of cash, accounts receivable, prepaid expenses, deposits, inventory, accounts payable and accrued expenses approximate fair value.

Considerable judgement is required in interpreting market data to develop the estimates of fair value, and accordingly, the estimates are not necessarily indicative of the amounts that the Company could realize in a current market exchange.

### **Shipping and Handling Costs**

Shipping and handling costs incurred were approximately \$128,000 and \$102,000 for the years ended June 30, 2019, and 2018, respectively, and were included in selling, general and administrative expenses.

### **Advertising and Marketing**

The Company records advertising and marketing expenses in the periods in which they are incurred. During the years ended June 30, 2019 and 2018, approximately \$576,000 and \$608,000, of advertising and marketing costs were included in selling, general and administrative expenses for each respective year.

### **Stock Based Compensation**

The Company maintains the Procyon Corporation 2009 Stock Option Plan (the "2009 Option Plan"). The 2009 Option Plan was approved by the Company's shareholders on December 8, 2009 and will expire on December 8, 2019.

The 2009 Option Plan provides for the granting of incentive stock options, non-qualified stock options, and stock appreciation rights ("SARs") to eligible officers, directors, employees and consultants of the Company and its subsidiaries. The 2009 Option Plan is administered by the Compensation Committee. The Board of Directors has authorized the issuance of 500,000 shares of common stock to underlie the granting of incentive stock options and 500,000 shares of common stock to underlie the granting of non-qualified stock options and SARs under the 2009 Option Plan. The Board issued 250,000 shares of common stock to underlie Non-Qualified Stock Options, on September 27, 2016, effective June 30, 2016. However, 40,000 Options to purchase common stock were awarded to Justice Anderson pursuant to his employment agreement effective July 1, 2016 and 25,000 Options to purchase common stock were awarded to Justice Anderson pursuant to his employment agreement effective July 1, 2017. As of June 30, 2019, no other stock options or other awards have been granted under the 2009 Option Plan. The 1,000,000 shares of common stock that have been reserved for the 2009 Option Plan (250,000 recently issued for Non-Qualified Stock Options) have not been registered under the Securities Act of 1933.

Eligible participants under the 2009 Option Plan must be such full or part-time officers and other employees, non-employee directors and key persons (including consultants and prospective employees) of the Company and its Subsidiaries as are selected from time to time by the Compensation Committee in its sole discretion. Only employees may receive incentive stock options. Employees, non-employee directors and consultants may receive non-qualified stock options or SARs. No stock options or SARs have been granted under the 2009 Option Plan.

Non-Qualified Stock Options granted under the 2009 Option Plan many have a term of not more than ten years from the date of grant. The exercise price must be not less than 100% of the fair market value of the underlying common stock on the date of grant. Incentive Stock Options can be granted under the 2009 Option Plan for a term not exceeding ten years, except for Ten Percent Owners of our common stock, as defined in the Plan, for whom the maximum option term is five years. Incentive Stock Options are granted with an exercise price of not less than 100% of the fair market value of the underlying common stock on the date of grant. However, for Incentive Stock Options owned by Ten Percent Owners, the exercise price must be 110% of the Fair Market Value of the underlying stock on the date of grant.

The fair value of a stock option is determined using the Black-Scholes option-pricing model, which values options based on the stock price at the grant date, the expected life of the option, the estimated volatility of the stock, the expected dividend payments, and the risk-free interest rate over the life of the option.

The Black-Scholes option valuation model was developed for estimating the fair value of traded options that have no vesting restrictions and are fully transferable. Because option valuation models require the use of subjective assumptions, changes in these assumptions can materially affect the fair value of the options. Our options do not have the characteristics of traded options, therefore, the option valuation models do not necessarily provide a reliable measure of the fair value of our options.

Agreements to grant 40,000 and 25,000 Options to purchase common stock were executed and delivered to Justice Anderson, pursuant to his executive employment agreements, on September 27, 2016 and August 23, 2017, respectively, but with grant dates of June 30, 2016 and June 30, 2017, respectively. Equity instruments issued to non-employees in exchange for goods, fees and services are accounted for under the fair value-based method of Accounting Standards Codification Topic 718 - Compensation - Stock Compensation ("Topic 718").

Additional information with respect to stock option activity is as follows:

	Number of Shares	Weighted Average Exercise Price
Outstanding at June 30, 2017	65,000	\$ 0.15
Granted	-	\$-
Exercised	-	\$ -
Cancelled	-	\$ -
Outstanding at June 30, 2018	<u>65,000</u>	\$ 0.15
Granted	-	\$ -
Exercised	-	\$ -
Cancelled	-	\$ -
Outstanding at June 30, 2019	<u>65,000</u>	\$ 0.15
Options exercisable at June 30, 2018	<u>65,000</u>	\$ 0.17
Options exercisable at June 30, 2019	<u>65,000</u>	\$ 0.17

### Net Income Per Common Share

The Company computes net income per share in accordance with Accounting Standards Codification Topic 260 - Earnings per Share (Topic 260). Topic 260 requires presentation of both basic and diluted earnings per shares (EPS) on the face of the income statement. Basic EPS is computed by dividing net income available to common shareholders (numerator) by the weighted average number of common shares outstanding (denominator) during the period. Diluted EPS gives effect to all dilutive potential common shares outstanding during the period including stock options, using the treasury stock method, and convertible preferred stock, using the if-converted method. In computing diluted EPS, the average stock price for the period is used in determining the number of shares assumed to be purchased from the exercise of stock options. Diluted EPS excludes all dilutive potential common shares if their effect is anti-dilutive.

### Subsequent Events

We have evaluated subsequent events through September 26, 2019, which is the date the financial statements were available to be issued.

## NOTE B - INVENTORIES

Inventories consisted of the following:

	June 30, 2019	June 30, 2018
Finished Goods	\$ 448,395	\$ 391,879
Raw Materials	160,242	185,036
	<u>\$ 608,637</u>	<u>\$ 576,915</u>

At June 30, 2019 and 2018, respectively, \$123,204 and \$160,294 of our inventory was considered non-current as it will not be used within a one year period.

## NOTE C - PROPERTY AND EQUIPMENT

Property and equipment consisted of the following:

As of June 30, 2019	Owned	Capitalized Leases	Total
Office Equipment	\$ 163,288	\$ 11,364	\$ 174,652
Furniture and Fixtures	33,347		33,347
Software	60,754		60,754
Leasehold improvements	95,329		95,329
Production Equipment	24,577		24,577
Building	492,559		492,559
Land	64,547		64,547
	934,401	11,364	945,765
Less accumulated depreciation	(445,941)	(11,364)	(457,305)
	<u>\$ 488,460</u>	<u>\$ 0</u>	<u>\$ 488,460</u>

Depreciation expense was \$52,646 for the year ended June 30, 2019.

As of June 30, 2018	Owned	Capitalized Leases	Total
Office Equipment	\$ 143,493	\$ 11,364	\$ 154,857
Furniture and Fixtures	29,150		29,150
Software	56,870		56,870
Leasehold Improvements	95,329		95,329
Production Equipment	24,577		24,577
Building	491,682		491,682
Land	64,547		64,547
	905,648	11,364	917,012
Less accumulated depreciation	(399,735)	(4,924)	(404,659)
	<u>\$ 505,913</u>	<u>\$ 6,440</u>	<u>\$ 512,353</u>

Depreciation expense was \$47,862 for the year ended June 30, 2018.

In 2016, the Company leased certain equipment under agreements classified as a capital lease through January 31, 2019. The annual rent is \$3,788. The asset and liability under the capital lease is recorded at the lower of the present value of the minimum lease payments or the fair market value of the asset. The equipment is depreciated over the lower of its related lease terms or its estimated productive life. Depreciation of the equipment under the capital lease is included in depreciation expense for the years ended June 30, 2019 and 2018.

#### **NOTE D - INTANGIBLE ASSETS**

On June 30, 2017, the Company acquired the formulation of its care lotion from its manufacturer for \$17,000. The Company has determined that this asset has an indefinite useful life and therefore is not being amortized, but instead will be tested for impairment at least annually in accordance with the provisions of FASB ASC 350, Intangibles - Goodwill and Other.

## NOTE E - ACCRUED EXPENSES

Accrued expenses consist of the following at June 30, 2019 and 2018.

	2019	2018
Accrued Payroll	\$ 116,282	\$ 109,787
Accrued Paid Time Off	29,923	27,898
Accrued Professional Fees	44,901	39,897
Accrued Incentive Plan	27,660	41,198
Other	9,724	10,114
Total	<u>\$ 228,490</u>	<u>\$ 228,894</u>

## NOTE F - LINE OF CREDIT

In fiscal 2018, the Company held a \$250,000, due-on-demand line of credit with a financial institution. The line of credit was not renewed in April 2018. At June 30, 2018, the Company owed \$0 on this line of credit.

In fiscal 2019, the Company entered into a new line of credit with a limit of \$250,000 from a different financial institution. At June 30, 2019, the Company owed \$0 on this line of credit.

Interest expense for the years ended June 30, 2019 and 2018 was \$0 and \$0, respectively.

## NOTE G - COMMITMENTS AND CONTINGENCIES

The Company leases warehouse office space under operating leases expiring through year 2021. Lease expenses for the fiscal years ended June 30, 2019 and 2018 were \$54,259 and \$46,130, respectively. The minimum lease payments due under the lease agreements for fiscal years ended June 30, are as follows:

2020	\$ 34,182
2021	29,193
	<u>\$ 63,375</u>

## NOTE H - STOCKHOLDERS' EQUITY

During January 1995, the Company's Board of Directors authorized the issuance of up to 4,000,000 shares of Series A Cumulative Convertible Preferred Stock. The preferred stockholders are entitled to receive, if declared by the board of directors, quarterly dividends at an annual rate of \$.10 per share of Series A Cumulative Convertible Preferred Stock per annum. Dividends accrue without interest and are cumulative from the date of issuance of the Series A Cumulative Convertible Preferred Stock and are payable quarterly in arrears in cash or publicly traded

common stock when and if declared by the board of directors. As of June 30, 2019, no dividends have been declared. Dividends in arrears on the outstanding preferred shares total \$370,596 or approximately \$2.22 per share as of June 30, 2019. So long as any shares of Series A Preferred Stock are outstanding, the Company is prohibited from declaring dividends or other distributions related to its Common Stock or purchasing, redeeming or otherwise acquiring any of the Common Stock.

The preferred stockholders have the right to convert each share of Series A Cumulative Convertible Preferred Stock into one share of the Company's common stock at any time without additional consideration. Each share of Series A Cumulative Convertible Preferred Stock is subject to mandatory conversion into one share of common stock of the Company, effective as of the close of a public offering of the Company's common stock provided, however, that the offering must provide a minimum of \$1 million in gross proceeds to the Company and the initial offering price of such common stock must be at least \$1 per share. In addition to the rights described above, the holders of the Series A Cumulative Convertible Preferred Stock have voting rights equal to the common stockholders based upon the number of shares of common stock into which the Series A Cumulative Convertible Preferred Stock is convertible. The Company is obligated to reserve an adequate number of shares of its common stock to satisfy the conversion of all of the outstanding Series A Cumulative Convertible Preferred stock.

Share-based compensation expense recognized during the period is based on the value of the portion of share-based payment awards that is ultimately expected to vest. As share-based compensation expense recognized in the statement of operations is based on awards ultimately expected to vest, it can be reduced for estimated forfeitures. The ASC topic Stock Compensation requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. The share based compensation charged against income for the periods ended June 30, 2019 and 2018 was \$0 and \$0 respectively.

#### **NOTE I - EARNINGS PER SHARE**

As required by Accounting Standards Codification Topic 260 - Earnings per Share ("Topic 260"), the following table sets forth the computation of basic and diluted earnings per share:

	Years Ended June 30,	
	2019	2018
	<u>          </u>	<u>          </u>
<u>Numerator:</u>		
Net Income (Loss)	\$ 27,224	\$ (255,727)
Adjustment for basic earnings per share:		
Dividend requirements on preferred stock	<u>(16,960)</u>	<u>(17,710)</u>
Numerator for basic earnings per share-		
Net income available to common stockholders	<u>\$ 10,264</u>	<u>\$ (273,437)</u>
Effect of dilutive securities:		



	<u>Non-Current</u>
Deferred tax assets:	
NOL and contribution carryforwards	\$ 373,267
Accrued compensated absences	7,584
Accrued bonus	7,010
Allowance for doubtful accounts	1,703
	<u>389,564</u>
Deferred tax (liabilities):	
Excess of tax over book depreciation	(9,902)
Total deferred tax (liabilities)	<u>(9,902)</u>
Net deferred tax asset (liability)	379,662
Valuation Allowance	<u>(171,381)</u>
Net deferred tax asset	<u><u>\$ 208,281</u></u>

The change in the valuation allowance is as follows:

June 30, 2019	\$ (171,381)
June 30, 2018	<u>(133,867)</u>
	<u><u>\$ (37,514)</u></u>

Management believes it is more likely than not that the tax benefit of approximately \$676,000 of NOL carryforwards will not be realized because management estimates that they will expire prior to their utilization. Therefore, management provided a valuation allowance of \$171,381 against its deferred tax asset. Management will continue to evaluate its operating results each reporting period and assess whether it will be able to utilize all available NOL carryforwards before expiration.

During the year ended June 30, 2018, the Company revised its estimated annual effective rate to reflect a change in the federal statutory rate from 35% to 21%, resulting from legislation that was enacted on December 22, 2017. The rate change is administratively effective at the beginning of our fiscal year, using a blended rate for the annual period. As a result, the blended statutory tax rate for the year is 28.06%. As a result, income tax expense reported for the first six months was adjusted to reflect the effects of the change in the tax law and resulted in an increase in income tax expense of \$204,247 for the year ended June 30, 2018 from application of the newly enacted rates to existing deferred balances.

The accounting for the effects of the rate change on deferred tax balances is complete and no provisional amounts were recorded for this item.

Income taxes for the years ended June 30, 2019 and 2018 differ from the amounts computed by applying the effective income tax rates of 25.35% and 32.01%, to income before income taxes as a result of the following:

	<u>2019</u>	<u>2018</u>
Expected benefit (provision) at US statutory rate	\$ (20,856)	\$ (35,234)
State income tax net of federal benefit (provision)	(4,315)	(4,970)
Nondeductible expense	(5,827)	(5,050)
Change in estimates of losses carryforward	(563)	-
Change in valuation allowance	(37,513)	(133,867)
Effect of remeasurement due to tax reform	-	(204,247)
Other	<u>(3,015)</u>	<u>-</u>
Income tax benefit (expense)	<u>\$ (72,089)</u>	<u>\$ (383,368)</u>

The earliest tax year still subject to examination by taxing jurisdictions is fiscal year June 30, 2016.

The Company performed a review of its uncertain tax positions in accordance with Accounting Standards Codification ASC 740-10 "Uncertainty in Income Taxes". In this regard, an uncertain tax position represents the Company's expected treatment of a tax position taken in a filed tax return, or planned to be taken in a future tax return, that has not been reflected in measuring income tax expense for financial reporting purposes. As a result of this review, the Company concluded that at this time there are no uncertain tax positions, and there has been no cumulative effect on retained earnings.

#### **NOTE K - CONCENTRATION OF SUPPLY RISK**

The Company's manufacturing and packaging activities are performed at a production facility owned and operated by a non-affiliated pharmaceutical manufacturer. At the present time, the manufacturer is the major source of the Company's wound care products. The sudden loss or failure of this manufacturer could significantly impair AMERX's ability to fulfill customer orders on a short-term basis and therefore, could materially and adversely affect the Company's operations. However, the Company has maintained a long-term relationship with this manufacturer and does not expect a discontinuance of its wound care products from the manufacturer in the near term. The Company has also opened relationships with other manufactures to address supply risk.

There were no back orders as of June 30, 2019 and 2018, respectively, due to the timely receipt of product from the manufacturer.

## **NOTE L - MAJOR CUSTOMER**

During the year ended June 30, 2019 or 2018, no sales from customers accounted for more than 10% of AMERX's sales.

## **NOTE M - RESEARCH AND DEVELOPMENT**

AMERX incurred \$33,140 and \$41,747 during the years ended June 30, 2019 and 2018, respectively, towards research and development efforts. These efforts were directed towards additional studies aimed at expanding existing markets, correcting issues with FDA compliance and manufacturing.

## **NOTE N - RECENT ACCOUNTING PRONOUNCEMENTS**

In May 2017, the FASB issued ASU No. 2017-09, Compensation-Stock Compensation (Topic 718): Scope of Modification Accounting, which clarifies when to account for a change to the terms or conditions of a share-based payment award as a modification. Under the new guidance, modification accounting is required only if the fair value, the vesting conditions, or the classification of the award (as equity or liability) changes as a result of the change in terms or conditions. It is effective prospectively for the annual period ending June 30, 2019 and interim periods within that annual period. Early adoption is permitted. The Company is currently evaluating the effect that ASU No. 2017-09 will have on its consolidated financial statements and related disclosures.

On June 16, 2016, the FASB issued Accounting Standards Update 2016-13, Financial Instruments - Credit Losses (Topic 326) (the "ASU"), which introduces new guidance for the accounting for credit losses on instruments within its scope. Given the breadth of that scope, the new ASU will impact both financial services and non-financial services entities. The guidance in this ASU is effective for public entities that meet the definition of an SEC filer for fiscal years beginning after December 15, 2019, and interim periods within those years. Early adoption is permitted in annual periods beginning after December 15, 2018. The Company is currently evaluating the effect that ASU No. 2016-13 will have on its consolidated financial statements and related disclosures.

In February 2016, the FASB issued ASU No. 2016-02, Leases, related to the recognition of lease assets and lease liabilities. The new guidance requires lessees to recognize almost all leases on their balance sheet as a right-of-use asset and a lease liability, other than leases that meet the definition of a short-term lease, and requires expanded disclosures about leasing arrangements. The recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee have not significantly changed from the current guidance. Lessor accounting is similar to the current guidance, but updated to align with certain changes to the lessee model and the new revenue recognition standard. The new guidance is effective for the Company on July 1, 2019, with early adoption permitted. The Company is currently evaluating the impact that ASU No. 2016-02 will have on its consolidated financial statements and related disclosures.